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The Purchasing Guide for Electrical Contractors

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## Manufacturers' Directory

A List of Our Industry's Leading Manufacturers and Suppliers

ANNUAL SERVING SUYER'S GUIDE

2023

PLUS Company Profiles

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## **About Us:**



iTOOLco is a unique research and development company that has led the electrical tool industry with their groundbreaking designs since 2001. iTOOLco's inventors & Co-Founders David & Michael Jordan have developed and patented countless innovative products, pushing the envelope of what can be done to improve the lives of electricians and distribution partners alike. iTOOLco has been awarded prestigious accolades, including numerous NECA Showstopper Awards, for its groundbreaking work in the electrical field. Based in Clinton, TN, iTOOLco is dedicated to creating the highest quality American made products, backed by an industry leading 6 year warranty.

With real world experience as electrical contractors, brothers David and Michael Jordan have a deep understanding of the kind of quality, time-saving tools electricians depend on for doing the job right. Over the years iTOOLco has revolutionized the wire pulling market with the introduction of the first ever job, we have a solution.  $\Box$ 

12.000 lb. puller - the Cannon 12K, with built in reverse. As well as their Cordless Cannon 3K & 6K (the first on the market of each, respectively). Capable of reaching areas where power may not be available, these pullers allow users to achieve the same amount of power, without worrying where it will come from. Also known for their Gear Punch which includes lifetime replacement on draw studs, Tray Rollers, numerous Material Handling solutions, etc. iTOOLco ensures that no matter the

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APRIL 2023

A List Of Our Industry's Leading Manufacturers and Suppliers

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## **Protect Yourself**

## Miller Safety Consultants —

A Leader in Arc Flash Protection

Vince Miller started Miller Safety Consultants, a veteran owned business in 1999. The goal of the business was to provide cost effective safety consulting, employee training such as: confined space entry, fall protection, electrical safety and provide sales of electrical shock and flash protective equipment and fall protection equipment to businesses in the Washington DC area.

protection products and much of the sales and training was on behalf of the supplier. In 2000, the owner decided to retire from his business, and Vince decided to discontinue the fall protection line of his business and concentrate more in the electrical training and products.

Vince had been a distributor for Certified Insulated Products (CIP), a manufacturer of electrical insulated tools and electrical arc flash clothing manufactured by Otex in Rochester, New York. As a distributor, Vince provided sales through his internet website and much through relationships with electrical contractors. His training was a classroom environment and was provided directly to customers but he also taught as a sub-contractor for other safety consulting companies and the Chesapeake Safety Council in Baltimore,

Reliance Industries provided fall Maryland. In 2005, Vince partnered with Vivid Learning Systems in Cascades, Washington to provide on-line training in safe work practices.

Training in electrical safe work practices is still provided locally in the Washington DC area and as a partner with an electrical engineering firm and online. The training is based on the Occupational Health and Safety Administration (OSHA) standards and the National Fire Protection Association (NFPA) 70E standard.

Miller Safety Consultants is now a distributor for Cementex USA, Burlington, New Jersey, for insulated tools and equipment and clothing from OTEX Protective, Rochester, New York,

The majority of his sales of products are from the web-based store. Cementex is nationally known for their quality

equipment. Otex Protective is becoming more known for their quality clothing. For years, they have manufactured their products under other provider labels. Vince chose to not create his clothing line, but to sell the manufacturer product.

Vince has worked with many electrical company employees to fine-tune the clothing to be more comfortable for the user. Working closely with the manufacturer, they have made slight changes in how the cloth pattern was modified to meet final production. An example is the lightweight 40 Calorie vented hood offered by Otex.

The material is of the latest technology. The vented assembly is constructed for balance on the back of the hardhat and the airflow is 27 CFM to prevent fogging of the face shield and provide cooling to the worker. It took over a year to develop the product with the user prior to having the hood "flash tested". This product is now standard issue with many electrical

Being a small business and having quality providers has resulted in satisfied customers for Miller Safety Consultants. Being a direct supplier for OTEX Protective, another small business means customized customer needs can be met.

For more information, visit Miller Safety Consultants at: www.electricalsafetysupply.com, email Vince at: sales@millersafetyltd.com or give him a call at (703)367-0404.



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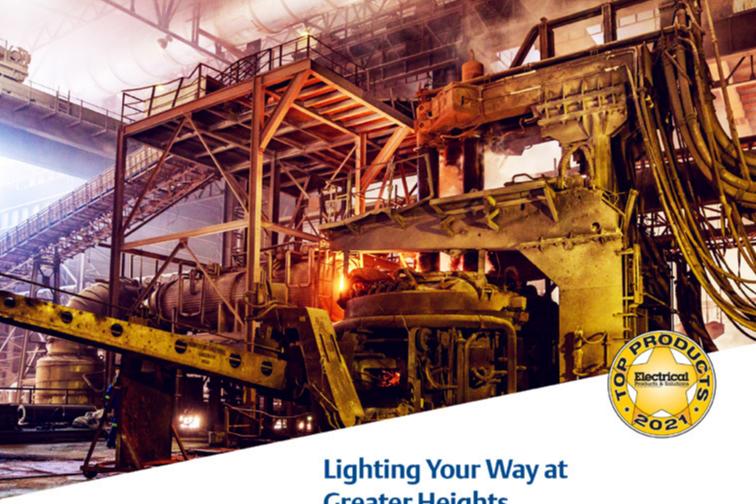
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Appleton™ IHC LED Luminaire







#### **Mobile Desk / Mobile Office Solutions**



## Mobile Desk/ **Mobile Office Solutions**

encountered.

#### **Mobile Desk Principles:**

Gary Foster, Head of Engineering and Product Design

Sandy Foster, Head of Production and Distribution

**Doug Mayer**, Director of Sales and Marketing

obile Desk / Mobile Office Solutions is an American Company founded in 1995 by Founders, Doug Mayer, Gary Foster, and Sandy Foster.

Initially, Mobile Desk / Mobile Office Solutions focused on creating Laptop Mounting Solutions that soon evolved into full Electronic Consoles, Electronic Control Centers, Powered Stand-Alone Laptop Mounts, and Tablet Mounting Solutions.

Our goal was to thoroughly identify the needs of America's Largest Electric Utility Company Fleets.

We focused on the needs of the Linemen, and their Telecom Departments for reliable electronics, increasing productivity company-wide by as much as 130%.

As a result of this revelation, we took the steps necessary to produce products that would accommodate all their Fleet's Mobile Office, and Telecom needs into a single well-organized

package that would increase productivity

beyond anything the industry had ever

Our Console products have landed Mobile Desk million-dollar contracts with the US Military and the business of 70% + of all Electric Utility Fleets Nationwide.

Most large electric utilities in the United States currently utilize our Consoles, Electronic Control Centers, Laptop Mounts, Tablet Mounts, and many other products we have developed. From a Utility Lineman and Telecom

standpoint, we provide two types of Consoles that simplify the electronic needs of most utility companies that use our products.

Vehicle Consoles, or VCs as we call them, can accommodate a variety of pre-configured options tailored to a company's exact specifications.

A VC (Vehicle Console) could have diverse options, including custom configurations directed by the company's

Console –X is the latest innovative mobile office solution to join the Mobile Desk brand family of products. This complete control, communication, and convenience Utility Truck Console is becoming the new standard for fleets of all sizes.

The design of the Console -X originated from our years of experience collaborating directly with the Electric Utility Lineman, Supervisors, Telecom Techs, and Power Company Fleets of some of the most notable companies in

It has standard and optional features that maximize ergonomics, productivity, and Fleet and Telecom standards into one neat Mobile Office Console Solution. Patented High-Security Laptop and Tablet options feature a new ergonomic slide-out arm with height adjustment and a positive stop tilt and turn.  $\Box$ 

#### Our newest member of the Mobile Desk Family is the ECC

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**RANDL** Industries, Inc.

## Install Peace of Mind...









**ANDL Industries, Inc.** is an electrical box manufacturing company dedicated to creating innovative solutions to industry challenges. RANDL Industries, Inc. is located in Spokane Valley, Washington. They invented and manufactured the first ever 5 Square® products.

RANDL's Founder and President, Robert Hagarty, spent nearly 30 years as an electrical superintendent and foreman in the electrical construction and installation industry and has been a member of IBEW Local 73 for many years. Over the years, Bob began to notice that the occurrence of ground faults and short circuits in fire alarm systems had become an increasingly severe issue and began tracking the associated troubleshooting hours. Realizing that the problem stemmed from the use of standard electrical boxes, Bob designed and created an entirely new line of back-boxes which he named the 5 Square<sup>®</sup>. The patented 5 Square® Box (5" x 5" x 2.875") eliminates ground faults and short circuits at the appliance due to the added volume of the box and space around the perimeter of the appliance. The 5

Square® also dramatically reduces stress on terminals resulting in fewer damaged appliances. In addition, a major fire signal manufacturer allows a full complement of conductors to be routed in the box per NEC Table 314.16(B). This allows additional circuits and zones to be pulled through the 5 Square<sup>®</sup>, potentially reducing conduit. All of these advantages tend to save contractors \$20 -\$30 per installed appliance.

RANDL's second generation of innovative products culminated in their 5 Square® Telecommunications Box. What makes the 5 Square® Telecom Box so special? In addition to the increased size and volume, which allows for slack cable/service loop in the box, the 5 Square® Telecom Box incorporates a cable management system guaranteeing minimum bend radius as required by cable manufacturers. Historically, infringement of cable bend radii was not an issue, but due to current and future transmission rate increases, bend radius observance is now very critical. The 5 Square® Telecom Box supports categories 5e, 6, Augmented 6, 7, Augmented 7, and optical fiber cables as well as expected future generations of

cable sizes. Slack cable/service loop in the box reduces labor during installation as well as future maintenance labor which further increases cost savings.

Due to the value added benefits and related cost savings of the 5 Square® products many engineering firms, universities, hospitals, and government agencies have become avid proponents and specifiers of the products.

The 5 Square® Boxes have a complementary line of plaster rings that adapt from 5 Square® to 4 square and from 5 Square® to standard 1 and 2 gang openings in depths from flat up to 2 inches. There is also an adapter from 5 Square® to 4-11 for mounting fire alarm zone modules.

Create a Robust and Unrivaled Infrastructure for the Life of your Facility with the 5 Square® **Products!** 

For more information on the 5 Square® Products please contact us at (509) 340-0050 or sales@randl-inc. com. You can also learn more at www. randl-inc.com. Thank you for choosing RANDL Industries, Inc. •

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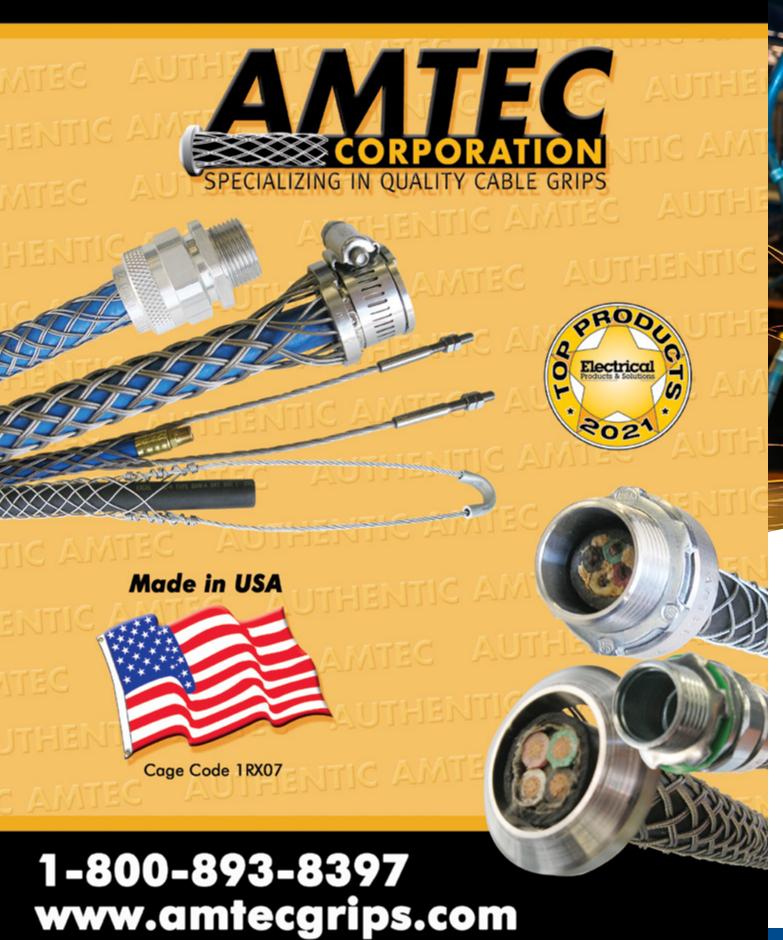


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E BEGAN IN 1966 based on more than just making a fair profit. S-P Products Inc's philosophy and dedication to making valid contributions to the industry began with "Econo-Whips"; no-center stop couplings and prefabricated assemblies. Our first whip machine we produced was in 1969; any size, length, steel or aluminum flexible conduit, MC Cable, Liquidtite, Cord Romex, etc., with any type connectors attached. Then we moved to wire harnessing by innovating industry with "one pull and you're done" concept thus minimizing waste and increasing efficiency. We moved on with our UL Listed Qwik Duct templates meeting job and engineer specifications on many high profile jobs throughout the

Our motto is to care for our country, industry and electricians by encouraging everyone to buy and install quality Made in the U.S.A. innovative products for



We develop and promote products that accomplish these goals and are proud to being the electrician's friend by providing them the satisfaction of making valuable contribution to the industry and receiving fair compensation for their ideas. We also provide excellent quality and service at competitive pricing.

devices and products to ease electrical

opportunities with fair compensation for current and future generations in this

S-P Products provides labor saving

Our motto is to care for our country, industry and electricians by encouraging everyone to buy and install quality Made in the U.S.A.

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Products like EZ PULL EZ READ Wire Harnesses, Qwik Duct Templates, Transition Fittings, Conduit and Box Support Plates and Trapeze Brackets are some of our high quality, innovative products providing certifications and meeting industry standards.

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Plus More Being Invented for SAFER BETTER FASTER Jobs . . . Call With Your Ideas!



## **Conduit Repair Systems, Inc.**







he old saying, "necessity is the mother of all inventions" holds true for Conduit Repair Systems, Inc. Our split conduit products were originally designed and developed by a cable TV technician and his father inlaw that worked as an engineer. The technician found that he needed a repair product that truly restored damaged PVC pipe to its original state. The technician did some research and found that what he needed didn't exist at the time. The two men then developed our patented snap together split conduit products. Since the early days of the company, many additional applications for the products have since been discovered including enclosing exposed cables, relocating aerial lines to underground, enclosing cables on bridges, protecting cables on telephone poles, enclosing fiber optics, and relocating cables along roads.

Conduit Repair Systems, Inc. formally began business operations in 1995 and has seen exponential growth ever since.

miles North East of Las Vegas, Nevada along Interstate 15. The company chose St. George because of its reputation as the "Palm Springs" of Utah. The warm weather, the world-class golf courses, combined with a very qualified work force made the selection to locate in St. George very easy. Over the past thirteen years Conduit Repair Systems, Inc. has become the world-leading manufacturer of split conduit products. Conduit Repair Systems manufactures split conduit, split couplings, split sweeps, and other related split conduit products specifically designed for electrical, cable TV, and communications applications.

CRS offers its products in a variety of sizes including 1 inch, 1 1/4 inch, 1 1/2 inch. 2 inch, 2 ½ inch, 3 inch, 4 inch, 5 inch, and 6 inch.

Conduit Repair Systems, Inc. executive staff consists of highly qualified professionals. The President of the company, David Clove, is a CPA and is also a former Finance Manager for Arizona Public Service. Our National Sales Manager, Paul McMullin, brings twenty years of industry sales experience to the company. All of our manufacturing personnel also have many years of professional experience in the plastics

CRS currently services public utilities, rural electric associations and coops, cable TV companies, telephone companies, and electrical contractors through a wide range of distributors located throughout the United States, Canada, Mexico, Japan, Europe, and the

If you would like more information regarding our company you can obtain additional information at our website located on the Internet at www. conduitrepair.com.

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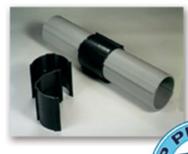














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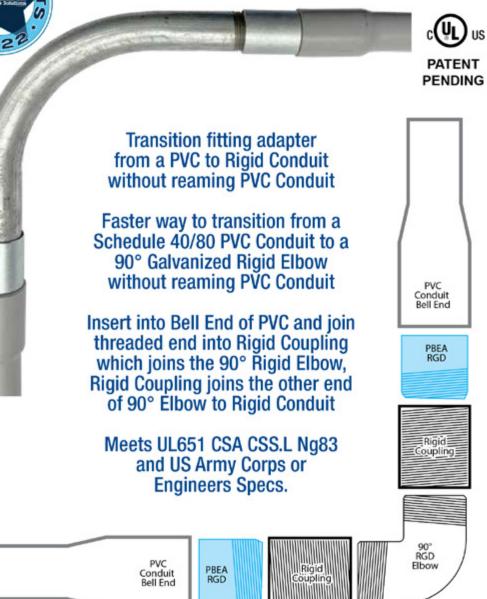


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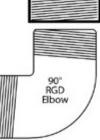








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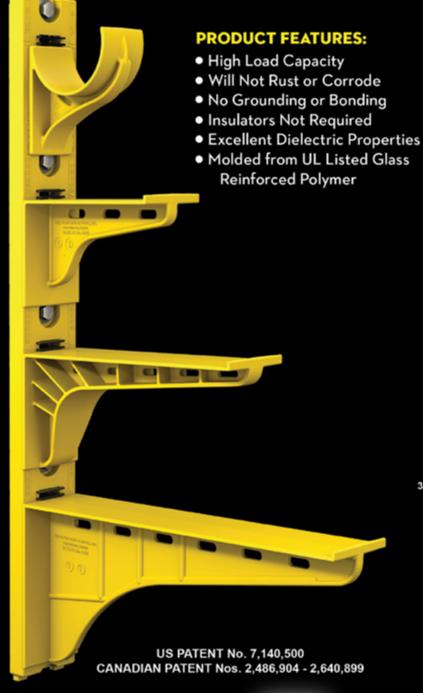
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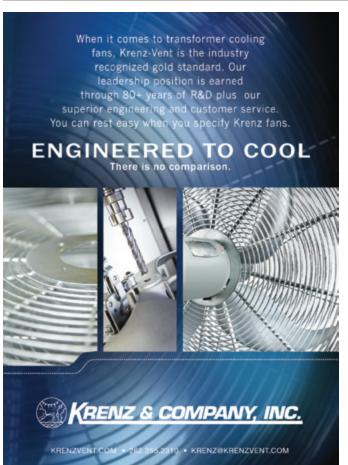


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